

## Introduction – Susan Lussem, Supply Chain Director

Well what a start to 2021 - the new national lockdown that's had implications for everyone including the Sellafield Ltd workforce and our supply chain.

Our level of operations and tactical delivery plans have been reviewed and updated to ensure we continue to operate safely.

This has resulted in temporarily pausing about a fifth of the overall site operations, predominantly in areas that require access through high footfall areas and we continue to review the situation while implementing further changes to ensure the safety of everyone.

Regular dialogue with employers and unions has enabled us to continue to progress the crucial hazard and risk reduction activities at site, despite temporarily reducing some elements of our nationally important work, in a safe manner.

We have also maintained supplier cashflow in the supply chain and have reintroduced accelerated payment terms we previously offered, where we pay on receipt of a valid, complete invoice.

We know that one of the key actions we can take to sustain our supply chain is to continue to publish opportunities, and I am encouraged that a number of our larger procurements have recently been issued via the CTM platform.

In other news, I am taking steps to replace team members who have progressed from the leadership team within the Supply Chain Directorate. I hope to have news in the coming months about new recruits who will add value in strategy, planning and sustainable procurement.

I will also be attending the Sellafield SME Forum on 9 March (see Events below for further details) and look forward to engaging with our SME community who play an important role in our supply chain.

As always, if you need any updates please speak to your contract manager or the Supply Chain Development team directly.

Please stay safe, be kind.



## SME Success

West Cumbrian company Cumbria O&M Services have recently secured a multi-year contract worth up to £2.6million with Morgan Sindall delivering Pre-Operations services at Sellafield Ltd.

Coms Operations Director Grant Taylor said: "Our business has gone from strength to strength over the last few years and securing a large contract like this is another step forward in demonstrating the scope our team of engineers can undertake.

"The perception is that it is often difficult for smaller SMEs and local businesses to secure work within the supply chain, however winning this contract after a competitive process demonstrates that there are larger contracts available for all types of businesses to bid for and win. I encourage other SMEs to look for opportunities within the Sellafield Ltd supply chain."

## SME Spotlight

Eadon Consulting - an engineering business with expertise in design and analysis, developing innovative ideas for the nuclear sector - began working with Sellafield Ltd on Game Changers R&D projects. James Hill from Eadon Consulting said:

"These projects included the development of innovative waste containers and REACH, a modular access system to aid Post Operational Clean Out (POCO). We then won a LINC opportunity to deliver a solution to remotely cut an obstruction between two ponds with a novel diamond wire cutter. We have worked with local SME RovTech to supply the control system for the project.

"Over time, we've grown our work with Sellafield, leading to being awarded the Enabling Innovation Framework (EIF) last year. This has given us the confidence to invest and grow our capabilities and build relationships with other members of the EIF.

"One of the challenges of working with Sellafield can be the time to get through the appointment process. However it's worth the wait as it offers the opportunity to do what we love best, tackling interesting engineering challenges with a supportive client."

## Supplier Relationship Management (SRM)

As part of our successful 'best practice' approach to Supplier Relationship Management (SRM) at Sellafield, we have rapidly implemented an IT platform called Supplierbase to underpin and enable our most strategic supplier relationships.

The Supplierbase IT platform is the very heartbeat of our SRM programme. It allows transparency for our most strategic Level 1 relationships so we can share key data points such as: engagement, governance, people, technology, KPIs, action tracking, performance, innovation, risk and value release. It now holds more than 800 users across 17 relationships and is becoming embedded as business as usual.

The output of this work is driving transformational change as we move to more collaborative working with the level 2 relationships.

If you are interested in learning more about how we have successfully implemented and deployed Supplierbase at Sellafield, please contact [debbie.brewer@sellafieldsites.com](mailto:debbie.brewer@sellafieldsites.com) You can access a link to the case study - [here](#)

Update on NEWS from Sellafield Ltd

Friday 5 February 2021

## Programme & Project Partners – Tony Bondin, KBR Supply Chain Manager

PPP has recently launched a multi-project procurement (MPP) programme to seek long term agreements with key suppliers for a variety of scopes to deliver across all projects within PPP.

A subset of these MPPs, called the Key Delivery Partners (KDPs) are focused on major construction packages and are the immediate priority area.

A supplier engagement session was held on 8 January 2021 to launch the KDP programme and further sessions will be held. Interested suppliers are encouraged to obtain further information through CTM or to register their interest via [pppsupply.chain@sellafieldsites.com](mailto:pppsupply.chain@sellafieldsites.com)

The expressions of interest for the first of the KDPs for Heating, Ventilation and Air Conditioning is now available on CTM with others to follow in the coming months.

PPP will be facilitating introductions with relevant interested parties to allow for new relationships and ensure a robust, collaborative supply chain response which will assist in the delivery of objectives.

PPP is nearing completion of its internal planning across all inflight and future projects with the specific intention to finalise PPP Supply Chain Strategy and a detailed procurement plan within the next 4-6 weeks that will inform both PPP and the wider supply chain. We will at this point organise further engagement sessions.

## Update on the IAC framework opportunity

Sellafield Ltd launched the competition for the Integrated Asset Care (IAC) framework on 22 January.

The IAC framework will be a key delivery vehicle providing core construction and asset care services to Sellafield Ltd. The scope of work will cover but not be limited to the main disciplines of Civil, Mechanical and Electrical, and will have a value of up to £250m over a five-year term.

For further details and to register your interest, search on CTM under reference 12615.

Also thank you to all the companies that participated in our pre market engagement activities, information on this can be found on CTM under ref 12397.

## Enterprise Strategy

In November 2020 we launched our Enterprise Strategy which outlines the type of organisation Sellafield Ltd wants to be, whilst clearly setting our 2020 - 2025 objectives.

To view the strategy please click [here](#)

## Events

9 March 2021 – SME Forum. If you are an SME and are interested in attending this session please contact [supply.chain.enquiries@sellafieldsites.com](mailto:supply.chain.enquiries@sellafieldsites.com) to register.

## Collaborative Working Award

On 10 December 2020, the Institute for Collaborative Working (ICW) presented Sellafield Ltd with the collaborative award in the supply chain category at their annual awards.

This was in recognition of Sellafield Ltd's dedication to working as 'one team' with their supply chain and jointly achieving key business results in the nuclear hazard reduction programme. Head of Procurement and Supply Chain Delivery, Alan Hartley said: "Collaborative working is central to delivering greater innovation, long term investment and sustainable relationships."

For further information on ISO 44001/ Collaborative Working please contact [stephen.r.scott@sellafieldsites.com](mailto:stephen.r.scott@sellafieldsites.com)



Alan Hartley receiving the award from Lord Evans, chair of ICW

## Updates and Announcements

Reminder - for any updates please visit our website [here](#)

## Complete Tender Management (CTM) - Reminders

If your company registers on CTM please let your users know. Many times, CSAS are dealing with requests to register when suppliers are already registered. If a supplier user is leaving employment, please conduct a full handover including CTM access. In many cases a supplier CTM administrator has left the company without transferring access.

## Contract Opportunities

You can check for live contract opportunities via our Complete Tender Management system, visit [here](#) and click on 'current tender opportunities' on the home page.

## Some highlights from our CTM platform include:

- The FLOC Storage Tanks PIN deadline has been extended until 12 March to allow companies the chance to respond
- Supply of Laboratory Consumables and Chemicals is open until 26 March
- Integrated Asset Care is open for bids until 26 February
- We also use CTM to advertise surplus assets which may be of interest to our supply chain
- There are lots of other opportunities from across the NDA group to look out for

We issue a round-up of recent cross sector contract opportunities on a weekly basis via LinkedIn. Please follow us at <https://www.linkedin.com/company/sellafield-ltd/> to access these.

Suppliers can also review the Procurement Plan Schedule available on the Sellafield Ltd [website](#)