

PROGRAMME + PROJECT PARTNERS

Questions & Answers

1. Please provide a list of all KDP's, GSAs, WSA's etc

Current List of KDP's to be considered

Groundworks and General Civils
Steelwork
HVAC
Electrical and Instrumentation
Mechanical and Pipework
External Envelope
Scaffolding, Insulation & Painting
Concrete Structures
Internal Fit Out
Building Services
Fire Protection and Detection
Mechanical Installation

GSA's, WA's and SA's

Mechanical Equipment / Fabrication
Building Lifts
Site Accommodation
Tower Cranes
Catering
NDT

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Items to be further considered, these may be integrated in packages above, standalone procurements and / or sourced via existing SL arrangements e.g. category management

Electrical Equipment
Instrumentation
Valves
Pumps
IT Hardware
PPE
Doors / Gates
E&I Temporary Works
Fire Detection
Testing/Inspection/Commissioning
Piling
Mechanical Installation
Mobile Cranes
Jacking and Skidding
Professional Consultancies & Advisories
Insurances
Transportation (Park/Ride, Site Logistics)
Tanks & Vessels
Incell/Outcell Cranes
Control Systems
Shield & PA Doors
Radiometrics
Gloveboxes

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2. What is the timeline for Tranche 1?

Indicative Schedule based on fragnet -	EOI / Market engagement -	Jan
	PQQ	Jan/Feb
	ITT March 21	Mar / Apr
	Contract award	July / Aug

3. Where will tenders be posted

The first tranche of tenders will be released via CTM. PPP is however currently implementing a new Electronic Procurement Management System and this will be the PPP platform for future tenders.

4. Can there be more than one KDP for a particular package

Yes. This will be dictated by the anticipated spend profile for a particular package, the criticality of the package and the market capacity and capability. If two KDP's are awarded for a particular speciality then works will be allocated between the KDP's so as not to overload and create risk to the execution of the work. The two KDP's will not be expected to compete against each other for a specific call off

5. Are KDP's design & build or build to print

This will be specific to each package and PPP will discuss the strategy with the supply chain during market engagement for the specific package in question

6. Will any packages (even smaller ones) be issued directly to SME's

Yes, where possible. In addition, PPP will actively play the role of 'matchmaker' to facilitate relationships between SME's and the larger suppliers

7. Please provide a list of fabricators and steelwork partners

This will be issued sometime in the future by package basis

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8. Can you share a list of attendees to facilitate collaboration?

Unfortunately, we are unable to share a list due to GDPR, however PPP will coordinate and facilitate relationships at the package level

9. Where can we find project 13 information?

Please check online for multiple resources explaining the P13 principles and benefits

10. Is MPP specific to Lot 3 or to all Lots

The MPP approach is a PPP wide initiative and so applies to all Lot Partners who require the services of an MPP. The significant majority of MPP call offs will be placed by Morgan Sindall and Doosan given their specific scopes within PPP

11. Is there a central AVL or do suppliers need to register on each lot partner's vendor list?

Potential MPP suppliers will be prequalified at a package level by the PPP team

12. Who makes a decision on profit levels?

The ITT will provide bandings for profit levels and suppliers will be scored against their tendered levels versus the bandings provided within the ITT.

13. Will there be help to smaller companies to explain what is expected from the profit model

PPP will assist all suppliers to understand the model in order that quality bids are received

14. This has been very helpful to understand the Lot 3 & 4 approaches to procurement. Will Lot 2 (Jacobs) be engaging with supply chain in a similar way?

The MPP model is a PPP wide initiative and applies to all lot partners if they require the services of an MPP. There will still be instances of project specific transactions direct with a lot partner that do not fall within an MPP category

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15. Is there any kind of incentive in the contract between Sellafield and the PPP partners to incentivise to development of a supply chain below them?

Yes. The KDP model is essentially a mirror of the PPP commercial model to ensure alignment, cooperation and collaboration between PPP and the supply chain on consistent and innovative profit for performance terms

16. How Sellafield will monitor the right behaviours from the large companies towards SMEs?

PPP will report SME metrics to Sellafield and PPP are committed to SME targets set by HMG. Higher tier suppliers will need to demonstrate in their tenders how they will include SME's and will be contractually held to deliver against agreed targets

17. As an SME, payment terms and who actually pays us as a potential subcontractor - Sellafield or Doosan / Morgan Sindall would be good to know. Is there a payment protection type scenario in place?

PPP is adopting the prompt payment code and will report against this on a monthly basis. The higher tier suppliers will be expected to cascade this down through their supply chains. Under the MPP model, call offs will be placed and paid for by the lot partner responsible for the scope. In the vast majority of instances the call offs will be placed by Doosan or Morgan Sindall

18. When we are going to have more information about time scale for tendering those 18 years frameworks?

We would expect further package specific engagement to commence for T1 before the end of Jan

19. Does supply of materials i.e pipe work fall under a GSA or will they be awarded by the relevant KDP's?

Supply of major materials will be by the KDP. The intent is that PPP will not be free issuing materials

20. Will a full procurement plan of the projects and their requirements for the supply chain be shared attendees?

The overall PPP Procurement Plan showing all MPP's plus project specific transactions is being finalised and will be shared during Q1 2021

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21. If you are going through PQQ for SRP will you still need to PQQ for KDP/MPP??

Not necessarily although we may ask for additional information given the duration and scale of an MPP versus a lower value project specific award